The leading event for institutional and private investors in the Middle East

Middle East Investment **Summit 2014**

hedge.fundsworld Middle East 2014





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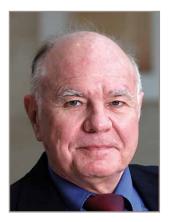








KEYNOTE SPEAKERS



Marc Faber Editor and Publisher The Gloom, Doom and Boom Report

HAVE WE ENTERED THE TERMINAL PHASE OF A GIGANTIC CREDIT AND ASSET BUBBLE?

Dr Marc Faber was born in Zurich, Switzerland. He studied Economics at the University of Zurich and, at the age of 24, obtained a PhD in Economics magna cum laude. In June 1990, he set up his own business, MARC FABER LIMITED, which acts as an investment advisor and fund manager. Dr Faber publishes a widely read monthly investment newsletter "The Gloom Boom & Doom Report" report which highlights unusual investment opportunities, and is the author of several books including the bestseller "TOMORROW'S GOLD – Asia's Age of Discovery" which was first published in 2002 and highlights future investment opportunities around the world. As a regular contributor to several leading financial publications around the world, Dr. Faber is well known for his "contrarian" investment approach. He is also associated with a variety of funds and is a member of the Board of Directors of numerous companies.



Deepak Narula Founder and CEO Metacapital

OPPORTUNITIES IN US MORTGAGE BACKED SECURITIES – QE AND BEYOND

Deepak Narula is the founder of Metacapital Management, a fund management company specialising in mortgage backed securities. Metacapital launched its current flagship Mortgage Opportunities Fund in July 2008. The Mortgage Value Fund was launched in May, 2012, and the new Rising Rates Fund launched in May, 2013. The flagship fund was ranked as the top performing fund in the Bloomberg Top 100 Hedge Fund Rankings in 2012 for funds managing over \$1 Billion, January through October, 2012. The Fund was also ranked second by Barron's on the Barron's Top 100 Hedge Funds Listing for 2012, and was the Absolute Return Awards 2012 Fund of the Year in the "Fixed Income and Mortgage Backed" category.



Rania Azmi Strategic Advisor Middle East Sovereign Wealth Fund

LOCAL INVESTOR SPOTLIGHT: INVESTING IN THE LONG TERM CHALLENGES FACING ARAB ECONOMIES

Dr. Rania Azmi is advising one of the largest sovereign wealth funds in the world. She has 13-years of private/institutional investing experience. Dr. Azmi was chosen by aiCIO magazine as one of the forty under forty brightest stars in institutional investment. She received her Doctorate from the University of Portsmouth and is the author of Making Investment Decisions for Portfolios (Cambridge Scholars, 2013). Dr. Azmi is a keen activist for women's position in society, where she spoke for the World Bank on gender and economics; soon after awarded the Google Prize for "Most Interesting and Creative Work", and recently contributed a model to support women for the UN's MDGs that will be renewed in 2015.



Loic Fery CEO Chenavari Investment Managers

WHAT DOES IT TAKE TO DEVELOP A SUSTAINABLE ALTERNATIVE ASSET MANAGER?

Chenavari Investment Managers is one of the best performing alternative credit managers globally and with approx \$4.3 billion assets under management (as of October 1st 2013), one of the largest independent non-US credit hedge fund managers. Chenavari Investment Managers' clients include institutional investors, pension funds and family offices globally. Chenavari credit funds steady performance was recently acknowledged with several industry awards, such as Institutional Investors, Eurohedge and Hedge Fund Magazine.

Loïc Fery is often mentioned as one of the market participants who pioneered the development of corporate credit derivatives market. He co-authored several books on credit derivatives and securitisation topics, focusing on the convergence of credit markets activities and funds/private equity activities. He is also an occasional lecturer on alternative asset management and credit matters at industry conference and business schools.

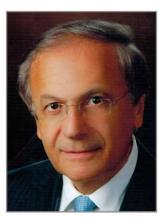


Nobuki Yasuda Director of Alternative Investments Pension Fund Association (Japan)

BATTLE FOR ALPHA- UTILISING HEDGE FUNDS TO ENHANCE THE RETURN OF THE TOTAL PORTFOLIO

Nobuki Yasuda joined Pension Fund Association as of October 2007 and is responsible for its hedge fund investments activities. Previously he worked for building up and managing hedge fund investment programs at a life insurance company.

With assets totalling ¥10.7 trillion as of March 31, 2013, the Pension Fund Association (PFA) is one of the largest pension funds in Japan. PFA invests pension assets in domestic and international markets by inhouse and external asset managers.



Henry Azzam Senior Lecturer of Finance Olayan Business School - American University of Beirut

ECONOMIC AND POLITICAL CHALLENGES FACING ARAB COUNTRIES AND THE LONG TERM IMPACT FOR THE INVESTOR PORTFOLIO

Dr Azzam is currently teaching finance at the Olayan Business School, American University of Beirut. He was Chairman and CEO of The Social Security Investment Fund of Jordan during the period August 2012 – August 2013, leading a team managing a diversified investment portfolio worth close to JD 6 billion (\$ 8.5 billion) of stocks, bonds, real estate, private equity, direct investments and full ownership of a number of companies. He was Chairman of Kingdom Electricity Company, Chairman of National Tourism Company that owns seven 5 stars hotels in Jordan and Chairman of Daman Development Zones Company.

Prior to that, Dr. Azzam was until March 31, 2012 Deutsche Bank's Chairman for the MENA region and from February 2007 till December 31st, 2010, he was Deutsche Bank's CEO for the MENA region.

Middle East Investment Sumit 2014

The Middle East Investment Summit is where the regions' biggest institutional and private investors come to network and build relationships with traditional fund and asset managers and receive valuable information that determine their investment strategies.

In 2014, attendees will hear from notable international and local investors, such as the **Japanese Pension Fund Association** and the **Emirates Investment Authority**, and leading economists, such as **Marc Faber**, as they reveal which styles and strategies will outperform the market.

Highlights of the Summit include:

- \$3 trillion of capital represented
- 1:1 fund to end investor ratio
- Investor Strategy Clinics by global funds
- 15+ hours of networking
- Online networking tool & meeting planner
- 1-to-1 investor partnering sessions



Nanakjeet Bajwa Investment Director Emirates Investment Authority



Arjuna Mahendran Chief Investment Officer – Wealth Division Emirates NBD



Orin Kramer Former Chair New Jersey Pension System



Asher Noor Chief Financial Officer Al Touq Group



Matein Khalid Advisor to Family Offices in the Middle East



Omeir Jilani Senior Portfolio Manager **NBAD**

hedge.funds WORLD Middle East 2014

Hedge Funds World Middle East gathers industry experts to show you which styles and strategies will outperform the market in 2014. Find out where star hedge fund managers will be investing and stay on top of the latest booms, busts and bubbles.

Attendance from the Middle East's biggest family offices, institutional investors and sovereign wealth funds make this the best place to catch the attention of the region's wealthiest investors. Meet with decision makers from ADIA, Mumtalakat, Mubadala, Dubai Holdings, Saudi Aramco and many more.

Networking is the single most powerful marketing tactic to accelerate and sustain success for any individual or organisation.

Partnering Middle East investors with leading funds, exciting investment opportunities and key service providers is a fundamental part of this event. Our aim is to help develop successful and long-standing relationships. We are able to do this by providing a dedicated networking manager who can assist with arranging meetings and a mobile app where you can find, connect, and arrange meetings with prospects in real time both pre, during and post event.

Dedicated networking time is built into the agenda to ensure that you have time to create the relationships with some of the regions biggest investors.



Loic Fery CEO Chenavari Investment Managers



Stephen Oxley Managing Director Pacific Alternative Asset Management Company Europe LLP



Deepak Narula Founder and CEO Metacapital



Morten Mathiesen Senior Portfolio Manager Moma Advisors – Asgard Fixed Income Fund



Mike Szymanski President Zais Group LLC



Robert Brown Chairman of Global Investment Group Towers Watson

DAY ONE Wednesday 26 March 2014

08:00 Registration



Have we entered the terminal phase of a gigantic credit and asset bubble? Marc Faber, Editor and Publisher, The Gloom, Doom and Boom Report



Opportunities in US Mortgage Backed Securities – QE and Beyond

Deepak Narula, Founder and CEO, Metacapital



Battle for Alpha - utilising hedge funds to enhance the return of the total portfolio Nobuki Yasuda, Director of Alternative Investments, Pension Fund Association Japan

	and Boom Report			Japan
10:40	Speed networking and morning refreshments			
11:40	ROUNDTABLES	11:40 S	TRATEGY SHOWCAS	E: HEDGE FUNDS
	Credit vs Equity Strategies Moderating slot reserved for sponsor	Fund of Funds with Step	hen Oxley, Managing Direc	tor, PAAMCO
£ 3	The MENA Region Moderated by Mansoor Ahmed, Director of Development Solutions – Healthcare Education, Colliers International	Credit Strategies		
	Correlation Moderating slot reserved for sponsor	Dragons Den Q&A		
13:00	Networking lunch and the Private Investor lunch			
14:00	ROUNDTABLES	14:00 ST	RATEGY SHOWCASE	PRIVATE EQUITY
	Manager Selection Moderating slot reserved for sponsor	Real Estate		
	Sector Focus Moderated by Filippo Sona, Director — Head of Hotels, Colliers International	Education		
		Dragons Den Q&A		
	Asset Allocation Moderating slot reserved for sponsor			
15:00	Afternoon refreshments			
15:30	FUNDS PANEL DISCUSSION: MANAGER SELECTION,	HOW TO CHOOSE A FUND	MANAGER AND ASS	ESS MANAGER SKILL?
25	Middle Fact Amundi	hael Al Wazzan, Executive ctor – International Clients, ss & Global		rated by Christen Thomson, y CEO, AIMA
16:00	INVESTOR PANEL: INVESTMENT S	TRATEGIES OF THE REGIO	N'S LEADING INVEST	ORS
		ina Mahendran, ClO – Wealth sion, Emirates NBD		a Azmi, Strategic Advisor, le East Sovereign Wealth
0	Asher Noor, Chief Financial Officer,	ir Jilani, Senior Portfolio	Neer	aj Agrawal, CFO, Crescent



Asher Noor, Chief Financial Officer, Al Touq Group



Omeir Jilani, Senior Portfolio Manager, **NBAD**

Neeraj Agrawal, CFO, Crescent Group

17:45 Cocktail party

DAY TWO

08:00 Registratio



Global Markets - what next? Matein Khalid, Advisor to Family Offices in the Middle East



Investing in the long term challenges facing Arab economies Rania Azmi, Strategic Advisor, Middle East Sovereign Wealth Fund



10:10

Economic and Political Challenges Facing Arab Countries and the long term impact for the Investor Portfolio Henry Azzam, Senior Lecturer

of Finance, Olayan Business School - American University of Beirut



Credit investing strategies for rising and transitional rate environments

Mike Szymanski, President, Zais Group LLC



What does it take to develop a sustainable alternative asset manager? Key success factors of hedge fund development

Loic Fery, CEO, Chenavari Investment Managers

11:30 Morning refreshment

12:00	ROUNDTABLES	12:20 STRATEGY SHOWCASE: HEDGE FUNDS
or ⁱⁿ zo or _{in} zo	Regulation Moderating slot reserved for sponsor	Investing into Scandinavian countries with Morten Mathiesen
	Private equity in the Middle East and Africa Moderating slot reserved for sponsor	Event Driven
	T	Arbitrage
	Tactical investments Moderated by Timothy A Johnson, CEO, Exo Systems	Dragons Den Q&A

13:20 Networking lunch and the Private Investor lunch

14:20	ROUNDTABLES	14:20 STRATEGY SHOWCASE: EMERGING FUND STRATEGY
	Returns Moderating slot reserved for sponsor	Long/Short UK equity fund: Sandbourne Asset Management
	Private equity strategies Moderating slot reserved for sponsor Diversification Moderating slot reserved for sponsor	A new way to invest in cleantech and renewable energy projects: Open - OPEN Opportunities in Envirotech Ltd (OPEN) offers
		Licensing innovative products/technologies for small companies/inventors to big companies in the USA: Bluegrana Investments
		Dragons Den Q&A

15:40 Afternoon refreshment

INTERNATIONAL INVESTOR SPOTLIGHT



U.S. Public Pension Plans: Financial and Cultural Challenges

Orin Kramer, Former Chair, New Jersey Pension System



Investment strategy of the world's largest sovereign wealth fund

Nitin Prem Tuteja, Portfolio Manager, Investment arm of the World's largest Sovereign Wealth Fund



PREDICTIONS PANEL: FAST FORWARD – REIMAGINING TODAY'S INVESTMENT LANDSCAPE IN MARCH 2015



Robert Brown, Chairman of Global Investment Group, Towers Watson



Giyas Gokkent, Chief Economist, National Bank of Abu Dhabi



Dr Diego Iribarren, Economic Advisor, Qatar Development Bank

MIDDLE EAST & HEDGE FUN INVESTMENT SUMMIT

Abu Dhabi Investment Authority

Abu Dhabi Investment Council

Abu Dhabi Retirement and Pension Funds

Al Rostamani Group Family Office

Alain Capital

APICORP

Barclays Wealth

Bin Zayed Group Family Office

BN Gupta Charitable Trust

Buset Investments

Coutts Private Bank

Emirates Investment Authority

HSBC Private Bank Middle East

Israni Family Office

Juma Al-Majid Group Family Office

Kanoo Group Family Office

Ministry of Defence Pension Fund, Oman

Mumtalakat

National Bank of Abu Dhabi

Norges Bank Investment Management

Oman Investment Corporate S.A.O.C.

Oman Investment Fund

Rashed Abdul Rahamn Al Rashed and Sons Family Office

Sharjah Asset Management

State General Reserve Fund of Oman

CONFIRMED INVESTORS ATTENDING

Institutional investors from across the Middle East and build up your network throughout the conference. Not only will you meet over 100 family offices and sovereign wealth funds at the round tables and 1-2-1 networking sessions but you can build your relationships at the evening cocktail reception in an informal setting.

SEE A SAMPLE TO THE LEFT

MEDIA PARTNERS

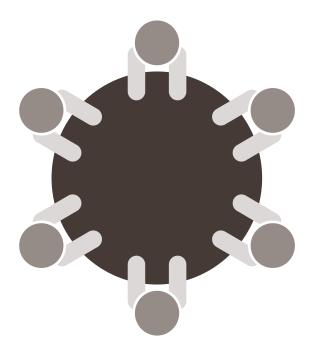




FAGTS

PEER-TO-PEER ROUNDTABLES

Roundtable sessions are designed to stimulate debate and discussion between attendees. Engage with Family Offices, Sovereign Wealth Funds and Investors in these interactive peer-to-peer sessions.





400 FOUR HUNDRED ATTENDEES

150 OVER ONE HUNDRED FIFTY FACILITATED MEETINGS

OVER ONE HUNDRED FAMILY OFFICES AND SWFS

15th ANNUAL HEDGE FUNDS WORLD MIDDLE EAST

TEN ROUNDTABLES

1-2-1

ONE-TO-ONE Partnering



IT'S A NETWORKING EVENT

iddle East Investment Summit and Hedge Funds World Middle East are not your average conferences. We recognize the importance of building lasting business partnerships and we focus our events around helping you do just that. From our mobile networking app to our dedicated networking manager to peerto-peer partnering, we ensure that you get the most out of your time on site.

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NETWORK AT AFTERHOURS PARTY

Unwind at the end of Day One with your fellow peers at our cocktail party. What better chance to get to know your new contacts than over a drink enjoying the stunning Dubai skyline. Don't miss out on a networking party to remember!

reasons to attend if you are an investor



Discover how some of the biggest international investors make their investment decisions

2	
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Learn how to select an external fund manager effectively with know-how and advice from peers and industry experts



Uncover new technology solutions designed to reduce risk and improve operational efficiency



Understand the latest strategies from top performing funds and stay abreast of the latest asset allocation strategies and financial products



Create an investment strategy with tips from leading investors such as Kuwait Investment Authority, Al Touq Group, the Japan Pension Fund Association and top performing funds

reasons to attend if you are a fund manager



Raise capital from sovereign wealth funds, family offices and institutional investors in the Middle East region

9

Learn which strategies Middle Eastern investors are allocating to



Discuss how funds are evolving to meet the changing needs and interests of clients with your peers and leading examples of regional investors



Hear from Deepak Narula, CEO and Founder of MetaCapital, who was listed by Forbes as the 30th highest earning hedge fund manager



Uncover the latest asset allocation strategies and financial products guaranteed to achieve diversification for your clients and prospects

Reserve your place today



The earlier you book the more you'll save.

It's really easy to register online.

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Book your place at www.terrapinn.com/meis



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