
SCMLogistics

Excellence Awards



Tuesday, 14 October 2008
Raffles City Convention Centre, Singapore
www.terrapinn.com/2008/scmawards

**Recognising and celebrating the achievements
of the Asia Pacific's supply chain community**

Proudly presented by:



Held in conjunction with:





Tuesday, 14 October 2008
Raffles City Convention Centre, Singapore



The annual **SCMLogistics Excellence Awards Gala Dinner** is the networking event of the year for supply chain and logistics executives across the Asia Pacific. Last year, more than 300 international delegates had fun and networked over champagne and good food whilst honouring top companies and individuals for outstanding achievements in supply chain and logistics excellence.



In 2008, the legacy will continue as we once again present the prestigious **SCMLogistics Excellence Awards** at our annual gala awards party. This is the **largest supply chain excellence awards in the Asia Pacific that focuses on the achievements of manufacturing companies and individuals within**; recognising those who transform supply chains for greater business success.



Now into its 4th year, the Gala Dinner is the annual gathering point for all supply chain professionals in the region to celebrate the achievements of their peers. Come 14 October 2008, a total of 14 awards will be presented to leading organisations and individuals from the manufacturing, technology and service industries.

Our Panel of Judges



Professor Hau Lee
 Founder & Director
 Stanford Global Supply Chain Management Forum, USA

Hau L. Lee is the Thoma Professor of Operations, Information and Technology at the Graduate School of Business at Stanford University. He is the founding and current Director of the Stanford Global Supply Chain Management Forum, an industry-academic consortium to advance the theory and practice of global supply chain management. Professor Lee is a recognised leader in global supply chain management, having written extensively in journals such as the Harvard Business Review, Sloan Management Review, Supply Chain Management Review and Management Science, etc. He has consulted for many companies worldwide, and is on the board and advisory boards of many supply chain and logistics companies. He co-founded DemandTec, a software company for demand chain optimisation, which went public in 2007.



Dr Peter Robertson
 Director, Centre for Supply Chain Management Research
 University of Wollongong Graduate School of Business, Australia

Peter Robertson is an experienced supply chain practitioner and academic with extensive knowledge and background in the manufacturing industry. Peter's key strengths are in the fields of operations and supply chain management, logistics, business planning, project management, communication and presentation skills. On many occasions, Peter has acted as a consultant on a range of significant business projects requiring strategic insight and/or the management of complex interdependencies. Peter has worked across culturally diverse businesses (Asia, Australia, New Zealand and USA).

Peter is currently an academic teaching for the Graduate School of Business. He also undertakes research and research supervision, course design, subject coordination and the organisation of executive forums.



Dr Rajesh Piplani
 Director, Centre for Supply Chain Management
 Nanyang Technological University, Singapore

Rajesh Piplani is an Associate Professor and Director of the Centre for Supply Chain Management at Nanyang Technological University, Singapore. He has extensive industry experience in the semiconductor (Texas Instruments) and heavy electrical (BHEL) industries. His research and consulting interests are in the area of supply chain planning & optimisation, and network design.



Vinod Singhal
 Professor of Operations Management
 Georgia Institute of Technology, USA

Vinod Singhal is the Dr. Alfred F. and Patricia L. Knoll Professor of Operations Management at the College of Management at Georgia Institute of Technology. He is the Associate Dean of MBA programs, Area Coordinator of Operations Management, and the Associate Director for the Center for Paper Business and Industry Studies, an industry center funded by the Sloan Foundation. Prior to joining Georgia Tech in 1989, he worked for three years as a Senior Research Scientist at General Motors Research Labs.



Bob Gill
 Group Editor
 Reed Business Information

Bob Gill is currently Group Editor at Reed Business Information Asia where he has responsibility for the *Logistics Insight Asia*, *Control Engineering Asia*, and *Asia Food Journal* and trade titles. A qualified engineer with many years of industrial experience, his past appointments include Editor of Asia Pacific technology magazines *Industrial Automation Asia* and *Asia Pacific Metalworking Equipment News*; Research Fellow, Automation Technology Division, SIMTech; Senior Production Engineer, GEC; and Flight Test Instrumentation Engineer, British Aerospace.

He holds a BSc in Electronics and an MSc in Manufacturing Systems Engineering, from Cardiff University, UK, and an MBA from NTU, Singapore. He is a contributing author to the book, *Action Learning Cases in Organisational Behaviour* (2003) and previously lectured on the MSc Logistics course at the University of Central England, UK.

Call for Nominations

The Call for Nominations period has begun for the **SCMLogistics Excellence Awards 2008**. From now until **31 August 2008**, nominations may be submitted to eleanor.uy@terrapinn.com.

Categories

Manufacturers' Categories:

- Asia Pacific Supply Chain Executive Award
- Automotive Manufacturing Supply Chain Excellence Award
- Chemical Manufacturing Supply Chain Excellence Award
- FMCG and F&B Supply Chain Excellence Award
- Healthcare and Life Science Manufacturing Supply Chain Excellence Award
- High-Tech Manufacturing Supply Chain Excellence Award
- Retail Supply Chain Excellence Award
- Excellence in Supply Chain Sustainability

Technology Solutions and Service Providers' Categories:

- Asia Pacific 3PL Excellence Award
- Asia Pacific Express Logistics Excellence Award
- Asia Pacific Shipping Liner Excellence Award
- Best Sourcing and Procurement Software Award
- Best Supply Chain Management Solutions Provider Award
- Best Transport Management Software Award

Key Dates to Remember

DATES	ACTIVITY
NOW to 31 August 2008	Call for Nominations Period Nominations for the various categories will be called in via Terrapinn's various marketing channels.
15 September 2008	Release of the top 3 nominees per category for the SCMLogistics Excellence Awards 3 nominees per category will be shortlisted for the first round.
30 September 2008	Voting Ballot Deadline for Judges Judges will review the shortlist of nominees per category and submit their votes to Terrapinn .
14 October 2008	Announcement of Results The results will be announced during the SCMLogistics Excellence Awards Gala Dinner at the Raffles City Convention Centre.

Nomination Submissions

STEP 1: CATEGORY SELECTION

Please select the category you are interested in entering or nominating a person/company for.

Manufacturers' Categories:

- Asia Pacific Supply Chain Executive Award
- Automotive Manufacturing Supply Chain Excellence Award
- Chemical Manufacturing Supply Chain Excellence Award
- FMCG and F&B Supply Chain Excellence Award
- Healthcare and Life Science Manufacturing Supply Chain Excellence Award
- High-Tech Manufacturing Supply Chain Excellence Award
- Retail Supply Chain Excellence Award
- Excellence in Supply Chain Sustainability Award

Technology Solutions and Service Providers' Categories:

- Asia Pacific 3PL Excellence Award
- Asia Pacific Express Logistics Excellence Award
- Asia Pacific Shipping Liner Excellence Award
- Best Sourcing and Procurement Software Award
- Best Supply Chain Management Solutions Provider Award
- Best Transport Management Software Award

STEP 2: COMPILING YOUR ENTRY

Complete entries are comprised of:

- **1 completed nomination form:** Enclosed in this nomination pack. You may also request for the nomination form to be in MS Word format by emailing eleanor.uy@terrapinn.com. The form must be filled out completely in order for it to be considered valid.
- **1 supporting document:** These can be client testimonials, survey results, or press releases or others – any written document that will support the nomination's substantiation. You may submit more than 1 supporting document, but the minimum requirement is 1.

STEP 3: SUBMITTING YOUR NOMINATION

The deadline for all nominations to be submitted for consideration for the shortlist is on or before **31 August 2008** via email to eleanor.uy@terrapinn.com. Incomplete submissions missing either a **nomination form** or a **supporting document** will be considered invalid entries. In the email subject heading, please put in **“Nomination Submission by X Company for the SCMLogistics Excellence Awards”**

Upon our receipt of your submission, you will receive an email confirmation. If you do not receive this email confirmation, please contact **Eleanor Uy** at eleanor.uy@terrapinn.com.

If at any time you experience any issues or have any questions about the general entry process, please don't hesitate to contact our events team.

Award categories and criteria for judging

Manufacturers' Categories:

Automotive Manufacturing Supply Chain Excellence Award

Chemical Manufacturing Supply Chain Excellence Award

FMCG and F&B Supply Chain Excellence Award

Healthcare and Life Science Manufacturing Supply Chain Excellence Award

High-Tech Manufacturing Supply Chain Excellence Award

Retail Supply Chain Excellence Award

Companies will be judged on the following criteria:

- Management leadership in driving supply chain excellence throughout the organisation
- Supply chain strategies utilised in achieving corporate objectives
- Achievements in enhancing the bottomline, maximising customer satisfaction, cost reduction, increasing market share and gaining market leadership
- Measurable components of implementation for business processes along the supply chain through outcomes (stock turns, availability, etc), enablers (S&O Planning) and IT infrastructure (supporting investments)
- Successful collaboration strategies with suppliers and partners

Asia Pacific Supply Chain Executive Award

This Award serves to recognise the achievements of an outstanding individual in the Asia Pacific who has successfully spearheaded and driven supply chain initiatives, taking the company to the next level of excellence. This individual has broad and deep knowledge about the industry and is forward-thinking in their approach to evolving supply chain issues and challenges. Individuals will be judged on the following criteria:

- Individual contribution to the company in driving supply chain initiatives that result in developing a more responsive and efficient supply chain
- Leadership role in supply chain management and people development within the business teams
- Demonstrated organisational change through his/her role in the supply chain organisation
- Internal recognition by company towards the individual's contributions
- Depth and breadth of supply chain experience
- Peer recognition
- Contribution to the development of the logistics and supply chain community in the Asia Pacific

Excellence in Supply Chain Sustainability

This Award serves to recognise an organisation for its outstanding efforts in driving corporate social responsibility through its supply chain by implementing a series of initiatives internally and externally through their suppliers and partners. Companies will be judged on the following criteria:

- Developed a code of conduct/standards for its own organisation and suppliers that target sustainability efforts
- Internal best practices that demonstrate business progress in reducing environmental impact and optimising resource management
- Collaborates with external suppliers to jointly develop environmentally sustainable products and services
- Ensuring that goods and services provided by suppliers are sustainable
- Sustainability initiatives have measurable components – Results are collated and evaluated against KPIs
- Successful engagement of all stakeholders in the supply chain (e.g. internal staff, suppliers and partners)

Technology Solutions and Service Providers' Categories:

Asia Pacific 3PL Excellence Award

This Award serves to recognise a leading logistics service provider in the Asia Pacific that has achieved significant success in increasing service levels and supply chain visibility, reducing costs, and maximising lead times for its customers. This company must demonstrate an end-to-end suite of solutions to customers, and not be confined within single nodes of solutions. The service provider must also demonstrate outstanding thought leadership in spearheading logistics innovation and raising the bar of supply chain management standards in the region.

Companies will be judged on the following criteria:

- Provision of a full suite of integrated logistics services to customers
- Provision of consulting services serving the best interests of customers
- Market size, geographical reach, turnover and revenue over the last 5 years
- Capabilities to provide intra logistics services
- Depth and breadth of client profile
- Thought leadership in logistics and supply chain management
- Successes in implementing new initiatives
- Track record in assisting customers in cutting logistics cost and shaping a more integrated supply chain

Asia Pacific Express Logistics Excellence Award

This Award serves to recognise a leading express provider in the Asia Pacific that has achieved significant success in increasing service levels, and reducing costs, maximising lead times for its customers. This company must demonstrate an end-to-end suite of solutions to customers, and not be confined within single nodes of solutions. The service provider must also demonstrate outstanding thought leadership in spearheading logistics innovation and raising the bar of supply chain management standards in the region.

Companies will be judged on the following criteria:

- Provision of differing modes of delivery services to customers
- Track record on quality and reliability of on-time deliveries
- Competitive cost structure
- Market size, geographical reach, turnover and revenue over the last 5 years
- Depth and breadth of client profile
- Technological adoption to increase customer service levels (e.g. instant tracking on delivery schedule)
- Successes in implementing new initiatives
- Track record in assisting customers in cutting transportation cost and delivering customer service

Asia Pacific Shipping Liner Excellence Award

The Award recognises the best shipping liner in the Asia Pacific that has achieved significant success in schedule reliability, service levels in shipping services. Companies will be judged on the following criteria:

- Service levels in terms of schedule credibility and reliability
- Provide end-to-end solutions including customs clearance
- Broad spread of service network across the Asia Pacific region
- Market size, geographical reach, turnover and revenue over the last 5 years
- Technological adoption to increase customer service levels and operational efficiency
- Depth and breadth of client profile
- New market initiatives and innovation

Best Sourcing and Procurement Software Award

The Award recognises the best solutions provider in the Asia Pacific which provides sourcing and procurement management solutions. Companies will be judged on the following criteria:

- Provision of a full suite or individual components of sourcing/ procurement technology

- Market size, geographical reach, turnover and revenue over the last 5 years
- Functionality, performance and ease of use of solutions
- Depth and breadth of client profile
- Ease of use and performance of information technology as measured by customers
- New market initiatives and innovations

Best Supply Chain Management Solutions Provider Award

The Award recognises the best solutions provider in the Asia Pacific which provides IT solutions within the supply chain realm. This award is not restricted to the provision of a full suite of supply chain IT solutions, and companies may provide specialised warehousing, inventory, transportation IT solutions or others to be eligible for this Award. Companies will be judged on the following criteria:

- Provision of a full suite or individual components of supply chain IT solutions
- Market size, geographical reach, turnover and revenue over the last 5 years
- Functionality, performance and ease of use of solutions
- Supporting professional services to license sales
- Depth and breadth of client profile
- Ease of use and performance of information technology as measured by customers
- New market initiatives and innovations

Best Transport Management Software Award

The Award recognises the best solutions provider in the Asia Pacific which provides transportation management IT solutions. Companies will be judged on the following criteria:

- Provision of a full suite or individual components of transportation IT solutions
- Market size, geographical reach, turnover and revenue over the last 5 years
- Functionality, performance and ease of use of solutions
- Depth and breadth of client profile
- Ease of use and performance of information technology as measured by customers
- New market initiatives and innovations

2007 Retrospective for the SCMLogistics Excellence Awards



The winners from 2007

**Automotive Manufacturing
Supply Chain Excellence
Award**



**Hi-Tech Manufacturing
Supply Chain Excellence
Award**



**Asia Pacific 3PL Excellence
Award**



**Chemical Manufacturing
Supply Chain Excellence
Award**



**Industrial Manufacturing
Supply Chain Excellence
Award**



**Asia Pacific Container
Terminal/Port Excellence
Award**



**FMCG and F&B Supply Chain
Excellence Award**



**Healthcare and Life Science
Manufacturing Supply Chain
Excellence Award**



**Best Asia Pacific Supply
Chain Software Solution**



**Most Outstanding Woman in
Supply Chain Award**

Lim Meiling, Dell

**Asia Pacific Supply Chain
Executive Award**

**Michael Proffitt, Dubai
Logistics City**



NOMINATION FORM

14 October 2008
www.terrapinn.com/2008/scmawards

The **SCMLogistics Excellence Awards** recognises contributions made in driving supply chain excellence. Please fill up this nomination form that will detail your achievements in your supply chain management initiatives to be submitted to our judges. You are also cordially invited to be our guest at the Gala Awards Dinner on 14 October 2008. Please email this form along with a supporting document to eleanor.uy@terrapinn.com on or before **31 August 2008**. **The subject heading of the email must read "Nomination Submission by X Company for the SCMLogistics Excellence Awards"**.

- **Winners of end-user categories will be offered the opportunity to make a presentation at the SCMLogistics World 2008 conference (14–15 October 2008)**

NOMINEE INFORMATION (COMPANY OR INDIVIDUAL)

Nominee (company or individual's name if for individual awards category):

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Country: Designation:

Tel: Fax: Email:

CATEGORY

Please tick the respective category you are submitting a nomination for:

Manufacturers' Categories:

- Asia Pacific Supply Chain Executive Award
- Automotive Manufacturing Supply Chain Excellence Award
- Chemical Manufacturing Supply Chain Excellence Award
- FMCG and F&B Supply Chain Excellence Award
- Healthcare and Life Science Manufacturing Supply Chain Excellence Award
- High-Tech Manufacturing Supply Chain Excellence Award
- Retail Supply Chain Excellence Award
- Excellence in Supply Chain Sustainability Award **NEW**

Technology Solutions and Service Providers' Categories:

- Asia Pacific 3PL Excellence Award
- Asia Pacific Express Logistics Excellence Award **NEW**
- Asia Pacific Shipping Liner Excellence Award **NEW**
- Best Sourcing and Procurement Software Award **NEW**
- Best Supply Chain Management Solutions Provider Award
- Best Transport Management Software Award **NEW**

NOMINATOR / CONTACT PERSON INFORMATION

Contact person:

Country: Designation:

Tel: Fax: Email:

SYNOPSIS

Please provide a 1000 word synopsis (minimum) of how SCM excellence is driven in your company. Please detail successes and achievements as per criteria set out in the category description. For individual categories, please provide a short write-up about your career history and background along with a description of your current job role. Please detail successes and achievements if possible.



About Terrapinn

Terrapinn, as a specialised B2B conference organiser with 20 years' global experience, has developed a high quality and proprietary method of creating the very best conference programmes for senior level decision-makers. Research, undertaken throughout the year by way of face to face and telephone interviews with senior industry executives, sets the conference agenda whilst attracting the highest level of speakers to our programmes.

THE BIGGEST AND BEST DATABASE AND RELATIONSHIP NETWORK

Terrapinn is one of the world's largest and most respected organisers of specialised B2B conferences and trade shows. In Asia alone, we have successful and long-standing partnerships with some of the world's most successful and well-regarded companies.

Backed by a worldwide network, our offices are dedicated research centres with regional marketing knowledge and comprehensive databases. We pride ourselves on the quality of our events and the professionalism and effectiveness of our marketing.

CONTACT OUR AWARDS TEAM FOR MORE INFORMATION

Stella Teo
General Manager
DID: +65 6322 2737
Fax: +65 6226 3264
Email: stella.teo@terrapinn.com

Eleanor Uy
Conference Manager
DID: +65 6322 2317
Fax: +65 6226 3264
Email: eleanor.uy@terrapinn.com

Clarise Goh
Sponsorship Manager
DID: +65 6322 2778
Email: clarise.goh@terrapinn.com

Chua Yeeling
Marketing Manager
DID: +65 6322 2757
Fax: +65 6226 3264
Email: yeeling.chua@terrapinn.com